Measuring by the Mission

Institutional Research at the J. Paul Getty Trust

Why have an Office of Institutional Research?

To provide a solution to an important problem at the Getty:

There was no single resource responsible for gathering statistics, and ensuring consistent processes for gathering statistics, that could support evaluations of Getty activities.

Institutional Research Mission Statement

To capture qualitative depictions of organizational performance and impact. To research and record in a consistent fashion, over time, the activities and administration of the Trust and its programs. To build a retrospective data set for historical reporting. To assess - and allow others to assess - the institution's performance by measuring against its mission.

Short-term objectives (immediate):

Support requests for information about the activities of the Trust that will serve to help us understand their impact on the community.

In this work also begin to develop categories and processes for consistent information gathering that will support general areas of research and reporting.

Near-term objectives (6 months to 1 year)

Publish the office's research on our Web site or intranet. This research will clarify the mission of the Office of Institutional Research to Getty staff, and create a template for ongoing research.

Research at this stage will include quarterly reports that establish a common data set.

Long term objectives (beyond the first year)

Provide information that supports planning, policy formation, and decision making of the Trust in a meaningful way. This research will connect our activities to our goals and purposes, help the institution more successfully reach its objectives, and demonstrate integrity and accountability in so doing.

Long term objectives (continued)

Lead the coordination among cultural institutions for the exchange of measurements of our success, the objective being to learn from each others' successes and problems.

Accomplish this by sharing combined numerical and evaluative research.

Potential lines of inquiry:

- 1. Evaluation of the measurability of the Mission
- 2. Quality of Experience (Access)
- 3. Fulfillment of Educational Mandate
- 4. Institutional Reputation
- 5. Management Priorities and Achievements
- 6. Tenure, Nature and Diversity of Staff

Potential lines of inquiry: (Continued)

- 7. Standards of Governance
- 8. Contributions to Scholarship and Conservation
- 9. Collection metrics
- 10. Exhibitions metrics
- 11. Facilities' contribution to core mission

12. Tracking the budgeting and application of financial resources.

Making it Work

Current working relationship with the Web group can be a model

The Web group maintains the systems and processes to collect data on its work. The analyst ensures appropriate data is collected and looks for measurements meaningful to the mission of the Trust and researches and reports on them.

Making it Work (Continued)

A similar system can be used by the Office of Institutional Research.

Facilitate the programs' maintenance of data collecting systems and processes; maintain consistent reporting to the Office of Institutional Research; provide access to reporting data as well as analysis and evaluation.

Final Note

We should avoid what is sometimes called the "fallacy of focus".

Performance measurement systems often focus on what is measurable rather than what is important.

Final Note (Continued)

It's important to measure the number and marketability of exhibitions and the number of visitors, for example, but our broader focus should conform to the following: It should measure against the mission of the trust.

Sample Reporting "Matrix"

 We established a reporting matrix by reviewing several quarters of budget reports and reporting documents internal to independent Getty programs.

Sample Reporting Matrix (cont.)

		Communication	Conservation	 Facilities 	Grants	GRI 🗕	ITS 🚽	Museun	Web	
Workshops						X				
Volunteers		X								
Volumes Published	Title					Х				
Volumes Published	Description					Х				
Visits								Х		
Visits									Х	
Visit duration									Х	
Users									Х	
User Feedback							х			
Trust report print run and distribu	tion	Х								
Trainees	Name		X							
Trainees	Number		X							
Trainees	Area		Х							
Trainees	Project		Х							
Teacher training	Visitors							Х		
Symposia hosted	Title		X							
Symposia hosted	Subject		X							
Symposia hosted	Attendees by num	nber	X							
Symposia						Х				
Student visitors								Х		
Staffing		Х								
Staff Presentations			X							
Sponsored Events	Number, Type	Х								
Scholar Year	Presentations					Х				
Scholar Year	Events					Х				
Scholar Year	Lectures					Х				
Scholar Year	Collaborations					Х				
Royalty income								Х		
Research Projects	Objectives		X							
Research Projects	Planned		x							
Research Projects	In progress		x							
Research Projects	Completed		x							
Research Databases	Records added					х				
Research Databases	Visits/searches					х				
Research Databases	Articles indexed					х				
Research Databases	Records created					x				

Sample Reporting Matrix (cont.)

 Once the matrix has been established, it's easy to see where reporting can be improved through coordinated metrics.

			Communication:	Conservation	Facilities -	Grants -	GRI 🗕	ITS 🚽	Museun -	Web -
External Partners	ships		x				v			
Exhibitions	(Closing					Х			
Exhibitions	Ν	/isitors					Х			
Exhibitions	(Opening			_				Х	
Exhibitions	(Closing							Х	
Exhibitions	١	/isits							Х	
Exhibitions	(Dpen								х
Exhibitions	(Closed								х

Next Steps

- Publish the reports internally as they are, exposing data collecting differences.
- Demonstrate the value of coordinated metrics to the programs
- Coordinate next quarter's reporting.

A Case Study

• Following is an example of the benefits of coordinated metrics.

om Data to Desi Data-Informed choices for content presentation

Problem:

The Getty Web site has over 100,000 pages, dozens of tools for researchers, information on visiting, and a large collection of on line images and object data.

With so much information and such varied content, how can we direct users to the pages they want to see?



Many paths for many users

By analyzing traffic data, surveys, usability studies and focus groups we can segment the user population and content and create pathways that are intuitive for each group.

> User needs analysis... Content analysis... What about Business objectives?

Evaluation methods

• Visitor surveys

Nahmias Research

- Log and packet analysis
 NetGenesis (SPSS), RTMetrics (AuriQ)
- Usability studies

BHA, OPAC, Research sub-site, AAT, TGN, Conservation sub-site, Home Page, Visitor Guide and others

Assumptions:

This isn't as easy as it sounds... card sorts can help. (www.websort.net is a good resource)

We began with an internal content review, and grouped users and content into 3 categories:

- "Surfers" browse the collection for fun. They pursue an interest in art in a casual way.
- "Visitors" want information about visiting the Getty Center.
- "Researchers" are professionals (art historians, curators, conservators, gallery owners, teachers).

Testing our assumptions

Data is from our Winter 05 survey.

- Visitor survey data
- A total of 1,030 surveys were collected by Nahmias Research
- When directly asked about their use of the Getty Web site, about 50% of visitors said they visited the Getty Web site to prepare for the day's visit. 70% said they had been to the Web site at some point in the past. Closer to 10% were motivated to visit by something they saw on the site.

Log file data

Declining as a % of total visits

Only 10% of visits begin on the home page

Nearly 30% of home page users are looking for Getty Center visitor information

60% of research tools users (AAT, TGN, BHA, ULAN, Research Library Catalog) enter directly

• Usability sample page 1: the Home Page



Usability sample page 2: Conservation site



obstacles to conservation in China.

Project Update: Lime Mortars and Plasters Bibliography



The Lime Mortars and Plasters Bibliography is now available in PDF format. It represents research by GCI staff and its partners in the project.



practical and philosophical considerations in conserving modern and contemporary art.

Project Update: China Principles Guidelines Published



The Conservation Institute has been working with Chinese authorities to develop and promote national guidelines for conservation and management of cultural heritage sites in China, which are now available

Usability sample page 3: Visitor Information









Planning Your Visit Event Calendar Offered Daily Places to Go Learning & Teaching

Hours and Admission Transportation

Reservations

How to Get Here



Groups Helpful Hints Contact Us

Español

Tours Gallery Talks and Demonstrations Film

Lectures, Conferences, and Seminars

Music. Performance, and Film

Exhibitions

Adult Courses and Workshops

Family Activities

Orientation

Audioquide For Families

> Research. Institute Gallery

Visitor Guide

- Libraries.
- Getty Center School Visits Architecture For Teachers Museum. Central Garden

College Students and Professors Where to Eat

About Us Search

"I know what I want to click, and what I'll get."

Site Map

 "Clickstream" data revealed three primary content categories that fit neatly with our user profiles.

Content Category 1: Collections and Exhibitions User Profile 1: Internet surfer Data point: 27% of Web visits are from "surfers"

Black-Figure Kylix



Attributed to the <u>Boread Painter</u> Greek, Sparta, 570 - 565 B.C. <u>Terracotta</u> H:: 4 ²²/₃₂ in.; Diam (bowl): 5 ¹/₂ in. 85.AE.121

On the interior of this Lakonian or Spartan black-figure kylix or cup, the Greek hero Bellerophon battles the monstrous Chimaera, a firebreathing creature that combines elements of a lion, a snake, and a goat. In most depictions of this myth, a favorite among Greek artists in the 600s and early 500s B.C., Bellerophon rides Pegasos, his winged horse, but here he has dismounted, still holding the reins. While Pegasos strikes at the Chimaera with his hooves, Bellerophon spears the monster from underneath. The unique, symmetrical arrangement of the rearing horse and monster framing the hero is the result of the artist's attempt to find creative ways to fill the circular area of the interior of a cup. Three ornamental bands and palmettes at the handles decorate the cup's exterior.

Continued...

Content Category 1: Collections and Exhibitions User Profile 1: Internet surfer Data point: 24% of Web users are "surfers"



BILL VIOLA THE PASSIONS

JAN.24.03-APR.27.03





Bill Viola's new video works give an intimate look at emotions expressed in silence and opened up by slow motion. Reflecting his fascination with older European devotional paintings, *The Passions* uses modern technology to explore the power and complexity of emotions, which have captivated Eastern and Western artists, mystics, and philosophers for centuries.

Organized by the J. Paul Getty Museum, the exhibition will travel to the National Gallery, London, and the Munich State Paintings Collection.



Content Category 2: Visit Information

User Profile 2: Getty Center visitor

Data point: 11% of visits, 10% of users are Getty Center visitor



Explore Art Visit the Getty

About Us Site Search Site Map

Visit the Getty



General Information

- Hours and Admission
- How to Get Here
- Getty Center Map
- Accessibility
- Frequently Asked Questions
- Group Visits
- Contact Us
- En Español

What to See and Do

- Event Calendar
- Exploring Art on View
- Exploring the Architecture
- Exploring the Gardens
- Talks and Tours
- GettyGuide
- Where to Eat
- For Families
- Getty Museum Stores
- Research Libraries



You're Invited



Tracing Light: An **Evening with Simon** Shaheen and A.J. Racy

Content Category 3: Research tools and resources User Profile 3: Researcher Data point: 15% of visits, 13% of users are Researchers



Getty Exhibitions

Log file and packet data – summary

- Surfers will access the site from a variety of referrers, not just through the home page.
- Visitors will enter via the home page
- Researchers are repeat users. They find content or tools they need and use them over and over again

Log file and packet data – surfers entering at many different pages

Results	Summary Properties				
	Entry Page	# of Visits	% of Total	Cumulative %	
489	www.getty.edu:80/art/collections/bio/a3584-1.html	30	0.0	54.5	
490	www.getty.edu:80/art/collections/bio/a226-1.html	30	0.0	54.5	
491	www.getty.edu:80/museum/research/	30	0.0	54.5	
492	www.getty.edu:80/art/collections/objects/o109325.html	30	0.0	54.5	
493	www.getty.edu:80/research/conducting_research/finding_aids/cople	30	0.0	54.6	
494	www.getty.edu:80/art/collections/objects/o938.html	29	0.0	54.6	
495	www.getty.edu:80/research/conducting_research/vocabularies/licen	29	0.0	54.6	
496	www.getty.edu:80/art/collections/objects/o75.html	29	0.0	54.6	
497	www.getty.edu:80/art/collections/objects/o61674.html	29	0.0	54.6	
498	www.getty.edu:80/art/collections/objects/o672.html	29	0.0	54.6	
499	www.getty.edu:80/research/conducting_research/digitized_collectior	29	0.0	54.6	
500	www.getty.edu:80/art/collections/bio/a414-1.html	29	0.0	54.7	
	Other (46723)	80,810	45.3	100.0	
Total		178,251			
					-
•				Þ	

Log file and packet data – Home page clickstream

Home Page Clickstream from a Page in User	rs	
	# of Users	% of Total
/	151,491	100.0
No more pages in path	25,037	16.5
/visit/planning/	16,451	13.1
/visit/	13,794	9.1
/	8,538	5.6
/museum/	7,081	4.7
/art/exhibitions/	6,171	4.1
/art/collections/	5,882	3.9
/about/	5,715	3.8
/search/	5,202	3.4
/art/	4,154	2.7
/art/exhibitions/lange/	4,140	2.7
/research/	4,120	2.7
/grants/	3,751	2.5
/sitemap/	3,729	2.5
/cgi-bin/calendar/displaycalendar.pl/	3,259	2.2
/research/library/	2,513	1.7
/bookstore/	2,260	1.5
/art/exhibitions/greuze/	2,258	1.5
/education/	1,806	1.2
/conservation/	1,695	1.1
Other	23,935	15.8
subtotal	151,491	100.0
Grand Total	151,491	100.0



Our response to the results

- Optimized "Visitor" home page.
 - Redesign the home page to show more art, make links look clickable and bring more content to the top.



Our response to the results, continued

Optimized metadata for searchers.

Using information available on <u>www.searchenginewatch.com</u>, we modified our object pages to improve Google rankings.

Sample object page

\mathbf{C} 1	Web <u>Images</u>	<u>Groups</u> <u>News</u>	<u>Froogle</u>	<u>Local De</u>	sktop	more »	
(JOOgle	soldiers plunder	ing		Search	Advan Prefer	i <u>ced Search</u> ences	

Web

Results 1 - 10 of about 342,000 for soldiers plundering. (0.18 seconds)

6

Soldiers Plundering a Village (Getty Museum)

A work by Pieter Post from the J. Paul Getty Museum's collection. www.getty.edu/art/collections/objects/o702.html - 17k - <u>Cached</u> - <u>Similar pages</u>

www.rice.edu/cgi-bin/webbase/projects/Blaffer/Nort... Similar pages

Book Review | The American Historical Review, 106.1 | The ... The title, reinforced by a cover illustration of **soldiers plundering** a village, suggests a concern with how the war disrupted people's daily lives—or, ... www.historycooperative.org/ journals/ahr/106.1/br 127.html - Similar pages

Books: Confronting Images of War

Before accessorizing the corpse, McCullin had witnessed two **soldiers plundering** the body: "They kept laughing at the photographs in his wallet and throwing ... www.cjr.org/issues/2003/3/books.asp?printerfriendly=yes - 17k - <u>Cached</u> - <u>Similar pages</u>

War trophy' stays put - Rethinking Riel - CBC Archives

A reporter for the Toronto Mail newspaper wrote of **soldiers plundering** Métis homes: "stoves, clocks, bedsteads, tables etc. were all mercilessly destroyed ...





Previous

Soldiers Plundering a Village

Collection Search:



Getty Bookmarks Video Gallery Current Exhibitions Past Exhibitions Future Exhibitions New Acquisitions



🛨 Enlarge

Attributed to Pieter Post Dutch, Haarlem, about 1630s Oil on canvas 30 1/₂ x 44 in. 72.PA.26 Add to Getty Bookmarks

In the central square of a picturesque Dutch village, soldiers load booty onto a cart beside a well and others attack a man at the right. Still others pillage the church on the left. In the background, additional intruders assault people and plunder their homes.

Soldiers Plundering a Village



<!DOCTYPE HTML PUBLIC "-//W3C//DTD HTML 4.0 Transitional//EN">

Attributed to Pieter Post Dutch, Haarlem, about 1630s Oil on canvas 30 1/2 x 44 in. 72.PA.26

If you search Google for Getty content...



You'll find our content at the top...



If you search Google for content that isn't ours, you'll find us at the top



Web

Deconstructing the **Da Vinci Code**: "Everybody loves a conspiracy." I'll quote from The **Da Vinci Code** and follow the quote with some **facts**. **Fallacy**: "Fortunately for historians... some of the gospels that Constantine attempted ... www.xenos.org/essays/deconstruct **davinci**.htm - 22k - Cached - Similar pages

TeacherArtExchange (Education at the Getty) - Re: MSNBC - Decoding ...

Previous message: Rick Larson: "The **Da Vinci Code'facts** and **fallacy**"; Maybe in reply to: Christine Besack: "MSNBC - Decoding The **Da Vinci Code**" ... www.getty.edu/education/ teacherartexchange/archive/Dec04/0064.html - 11k - <u>Cached</u> - <u>Similar pages</u>

<u>TeacherArtExchange (Education at the Getty) - By Subject</u> The **Da Vinci Code'facts** and **fallacy**. Rick Larson, Sat Dec 04 2004 - 08:24:43 PST. AEN: The **Da Vinci Code**'. Holmgren, Sun Dec 05 2004 - 19:55:32 PST ... www.getty.edu/education/ teacherartexchange/archive/Dec04/ - 41k - Cached - Similar pages



Results 1 - 10 of about 16.700

Why does the Da Vinci Code search return our site?

• Because message boards draw search traffic



which may or may not have affected the manner in which things of a historical nature were written or what was

Our response to the results

Use of metadata and reliance on external search engines

 We optimized our site for the search engine with the fastest growing user base at the time, Google.

January - March 2000		January - March 21 2003		January - March 2005	% of Total
No Referral Information	22.6	No Referral Information	27.9	No Referral Information	37.6
altavista	3.6	google	15.6	aooale	13.7
yahoo	3.3	yahoo	7.6	vahoo	4
google	2.9	artcyclopedia	5.9	artovolonedia	3.8
msn	2.8	msn	3.8		1.7
yahoo	2.3	aol	1.4		1.1
excite	2.2	ask	1.1	msn	1.4
yahoo	1.6	google	1.1	google	1
aol	1.1	textweek	0.6	textweek	0.7
lycos	1.0	google.co	0.6	aol	0.5
looksmart	0.8	altavista	0.6	ask	0.5
google	0.7	google	0.5	aooale.com	0.4
aol	0.7	netscape	0.5	aooalo	0.1
dogpile	0.7	google	0.4		0.4
msn	0.6	google.com	0.4	n/a	0.4
askjeeves	0.6	n/a	0.3	google	0.3
lycos	0.5	nhptv	0.3		
ask	0.5	google	0.3		

Our response to the results

Research and conservation sub sites

-Feature tools and databases, and de-emphasize exhibitions and events



Experiments in Biography



Margaret Sanger: Public Nuisance and Human Remains, two films that take unusual approaches to biography, explore the lives of major historical figures of the twentieth century. Friday, March 14, 2003

Robert Motherwell: A la pintura



The Getty Research Institute exhibits all 24 sheets of Robert Motherwell's A la pintura, a sumptuous artist's



Scholarly publications from the Research Institute advance critical inquiry into the creation and reception of all forms of visual art, promote experimental and multi-disciplinary research, and open unexpected avenues of understanding

How to Draw a Bunny



The Getty Research Institute



Guide to applying for residential and non-residential research grants, and information about Research Institute publications and other professional activities, such as workshops and symposia.



About the Research Institute

Learn about what we do, who we are, and how to contact us.

Visits of no duration on the home page dropped from over 20% to less than 10%

Before

A	fter

1	No Duration	2,651
2	1 second - 2 minutes	4,066
3	2 minutes - 4 minutes	1,789
4	4 minutes - 6 minutes	1,032
5	6 minutes - 8 minutes	672
6	8 minutes - 10 minutes	472
7	10 minutes - 12 minutes	380
8	12 minutes - 14 minutes	267
9	14 minutes - 22 minutes	771
10	>= 22 minutes	986

No Duration	2,053
1 second - 2 minutes	10,392
2 minutes - 4 minutes	2,820
4 minutes - 6 minutes	1,554
6 minutes - 8 minutes	984
8 minutes - 10 minutes	683
10 minutes - 12 minutes	494
12 minutes - 14 minutes	400
14 minutes - 21 minutes	974
>= 21 minutes	1,694

	Home Page
Total # of Visits	13,086
Avg. Visit Duration (minutes)	7.5

Summary	
	Home Page
Total # of Visits	22,048
Avg. Visit Duration (minutes)	7.2

Room for improvement

• We're drawing nearly half of our visits from search engines, but when those visitors arrive, they see this:

Black-Figure Kylix



Video Gallery Current Exhibitions Past Exhibitions Future Exhibitions New Acquisitions



🛨 Enlarge

Attributed to the Hunt Painter Greek, Sparta, about 540 B.C. Terracotta H: 3 ¹/₂ in.; W (handles): 5 ⁷/₈ in.; D: 4 ⁵/₈ in. 86.AE.51

A snarling lion decorates the interior of this Lakonian or Spartan black-figure kylix or cup. The placement of the lion's body, with its bead turned back and its naw raised.

Room for improvement continued

• And they don't see this:

About Us

Opportunities Jobs Docents & Volunteers Internships Fellowships Trust Report History Officers Trustees About the Web Site Help Contact Us

Conservation

About the Conservation Institute How We Work In the Lab In the Field In the Museum In Education Activities

Current Projects Upcoming Public Lectures Past Field Projects Past Scientific Research Projects Past Education and Training Projects

Past Conferences Past Public Lectures Resources Newsletter

Information Center AATA Cultural Heritage Policy Documents PDF Publications

Videos Other Conservation Sites

Education

For Teachers Planning a School Visit Getty Center Resources Lange Curriculum Art & Language Arts Devices of Wonder ArtsEdNet For College Students and Professors Explore Art

The Collections A to Z index Collection Types Architecture and Room Elements Decorative Objects and Vases Drawings Furniture Implements and Costume Manuscrints Paintings Photographs Sculpture Subjects Science and Industry Mythology Natural World Reliaion People and Occupations Where We Live How We Live Video Gallery Exhibitions Past Exhibitions

Museum

About the Museum The New Getty Villa

Future Exhibitions

Research

About the Research Institute Research Library Collections Access Contact Library Reference Research Tools Research Library Catalog Special Collections Finding Aids. Photo Study Collection Database Digital Resources Provenance Index Databases Vocabulary Databases Events & Programs Residential Scholars

Public Programs

Visitor Guide

Planning Your Visit Hours and Admission Reservations How to Get Here Handicap Access Groups Helpful Hints Contact Us Español Event Calendar Offered Daily Tours **Orientation Film** Audioguide For Families Places to Go Getty Center Architecture Museum. Central Garden Where to Eat Research Institute Gallery Libraries

News

Recent News News Archive Press Releases Featured Story Stories

Bookstore

Browse by Title Author Subject Program Posters Forthcoming Books Ordering Information Request Printed Catalog

Grants

Research Institutions Scholars Conservation Education and Professional Development Grants Awarded Frequently Asked Questions About the Grant Program Grant Deadlines

Possible solution



Explore Art

Explore Art

Visit the Getty

About Us Site Search Site Map

Explore Art Home
Current Exhibitions Current Exhibitions



Paper Art: Collecting Drawings in Holland, 1600-1800 September 6-November 20, 2005

Shrine and Shroud: Textiles in Illuminated Manuscripts June 28-October 2, 2005



Getty Bookmarks Video Gallery Current Exhibitions Past Exhibitions Future Exhibitions **New Acquisitions**



Paper Art: Collecting Drawings in Holland, 1600-1800 September 6-November 20, 2005



Shrine and Shroud: Textiles in Illuminated Manuscripts June 28-October 2, 2005

Summary

- Focus groups, usability studies, and quantitative analysis of logs and data packets showed us we can effectively serve 3 distinct user groups by:
 - Understanding the access points
 - Providing clear paths from appropriate entry points
 - Optimizing interfaces to fit the user profile